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Smallholder Sustainability
Upscaling Programme

BUILDING TECHNICAL CAPACITY AND CLIMATE RESILIENCE IN PERUVIAN COFFEE COOPERATIVES



Africa



Latin America



Asia



Financial services delivery



Capacity building for end
beneficiaries



Market access and
product development



Management systems
improvement

CONTEXT

Peru is globally recognised for its organic and certified coffee production, which is a vital pillar of the country's agricultural economy. It is the world's second-largest exporter of organic coffee and ranks fourth in certified coffee exports, underscoring its commitment to environmental and social standards. The sector engages approximately 220,000 families and supports over two million people throughout the value chain. Despite its scale, the sector faces structural challenges. Around 85% of producers own less than five hectares and struggle to access formal credit due to insecure land tenure. To overcome these barriers, smallholders have increasingly formed associations or cooperatives to improve market access, post-harvest handling, and marketing strategies. However, only 14% of farmers currently operate collectively, although this number is gradually increasing.

CURRENT STATUS OF THE BENEFICIARY ORGANISATION

The 10 selected cooperatives count 234 employees in total and currently collaborate with over 5,000 smallholder farmers. They are all certified Fair Trade and Organic, with some also holding Rainforest Alliance certification, reflecting their commitment to sustainability and ethical practices. While these cooperatives have solid foundations, they remain relatively small and face challenges in expanding their membership but have strong potential to improve productivity, enhance post-harvest practices, and expand their export capacity.

OBJECTIVE OF THE PROJECT

The project aims to strengthen 10 Peruvian coffee cooperatives by enhancing their technical capacity, improving productivity and coffee quality, and promoting climate-resilient farming practices.

The expected results of the project are:

- Train 30 staff from the cooperatives on agronomic management, climate-smart practices, agroforestry systems, and post-harvest quality improvement.
- Develop a knowledge transfer plan for each cooperative aiming to ensure knowledge dissemination among over 1,500 smallholder farmers.
- Implement innovative pilot projects to promote the practical application of newly acquired knowledge and skills within each organisation.

IMPACT INVESTOR



BENEFICIARY ORGANISATION

10 coffee cooperatives (Peru)

TARGET

5,252 smallholder farmers

AGRICULTURAL VALUE CHAIN

Coffee

STARTING DATE

November 2025

DURATION

7 months

TOTAL TA BUDGET

€ 77,766
Including € 34,212 (44%)
contribution from SSNUP



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