



ssnup

Smallholder Sustainability
Upscaling Programme

STRENGTHENING AGROECOLOGICAL PRACTICES AND SUSTAINABLE AGRICULTURE FOR COFFEE PRODUCERS IN COLOMBIA



Africa



Latin America



Asia



Financial services delivery



Capacity building for end beneficiaries



Market access and product development



Management systems improvement

CONTEXT

Colombia is the third largest producer and exporter of coffee worldwide, behind Brazil and Vietnam, and the second largest producer of Arabica coffee. In 2024, the United States received 40% of Colombia's exports in volume, followed by Canada (8%), Germany and Belgium (around 7%). The Colombian coffee sector remains largely controlled by the National Federation of Coffee Growers of Colombia (FNC), a powerful union that plays a decisive role in the functioning of the sector. After many years spent defending a purely conventional model, the FNC now seems to be taking a closer interest in fair trade and agroecology.

CURRENT STATUS OF THE BENEFICIARY ORGANISATION

The Central Cooperativa Indígena del Cauca (CENCOIC) is an indigenous organisation founded in 1980 in the department of Cauca, Colombia. Its original approach focused mainly on recovering indigenous reserve lands that were in the hands of landowners, and on strengthening their own economic activities with the aim of seeking alternatives to support community members in the productive, technical and socio-business areas, to achieve sovereignty and territorial harmony. In 1995, it obtained Fair Trade registration and in 2005, it was certified by IMOCert, both for organic coffee production. It currently has 2,919 producers and exports practically 100% of its members' production, of which 63% to Europe.

OBJECTIVE OF THE PROJECT

The objective of the project is to reinforce the agroecological practices of the organisation's members to enhance their compliance with the EUDR (European Union Deforestation regulation) and reinforce their position within the European market.

The expected results of the project are:

- Complete the georeferencing of 2,919 smallholder farmers.
- Train 7 technicians on sustainable, regenerative and rehabilitative agriculture.
- Strengthen sustainable production processes among all farmers, members of the cooperative.

IMPACT INVESTOR

Sidi Solidarité Internationale
pour le Développement
et l'Investissement

BENEFICIARY ORGANISATION

CENCOIC (cooperative) –
Colombia

TARGET

2,919 smallholder farmers

AGRICULTURAL VALUE CHAIN

Coffee

STARTING DATE

October 2025

DURATION

12 months

TOTAL TA BUDGET

€ 56,441
Including € 43,403 (77%)
contribution from SSNUP



SSNUP c/o ADA asbl | 39, rue Glesener | L-1631 Luxembourg
T. +352 45 68 68 | www.ssnup.org | ssnup@ada-microfinance.lu